



COMPANY PROFILE



NATIONWIDE DISTRIBUTION

Via our FORS Gold vehicle fleet



Our interactive Branch Locator



HEAD OFFICE – LE8 4GZ
T: 0116 222 7330


See branch addresses, contact details and opening hours on **page 28**

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Disclaimer: The information within this brochure is believed to be correct at the time of publication; however, the literature is for guideline use only. For complete accuracy, always check the product with an SBS representative. Missing information was either not available or disclosed. Confirm with manufacturers for complete and accurate information, as it is your responsibility that any product meets the necessary requirements. Any reliance placed upon this information will be totally at the user's risk.

OUR STORY



Smith Brothers (Leicester) Limited (SBL) was originally founded in 1897 and has a collection of companies operating within its structure, with Smith Brothers Stores Ltd being one of them. Throughout its history, it has maintained family ownership status under the total control of family members and an independent Chief Executive.

Walter Smith founded the company in 1897 and traded for ten years before Smith Brothers (Leicester) Limited was officially incorporated in 1907. Walter's photo along with other pictures from the early days of operation, are often displayed around various locations to remind everyone of heritage. Today, Smith Brothers has 4th and 5th generation family members working within the business. The strength of the business is down to our underlying structure and cash flow management, which has been

maintained from the outset ensuring a long and successful history. The strict management of the financial principles the company follows means that even when the economy is far from stable, SBS is still secure and well placed to capitalise in such markets. Nothing could highlight this more than our turnover and branch expansion since 2006, even despite more recent challenges brought about by Brexit and the Covid-19 pandemic. Major strides have been made over our 125 plus year history to develop with market requirements and demands.



1st Generation
Walter Smith



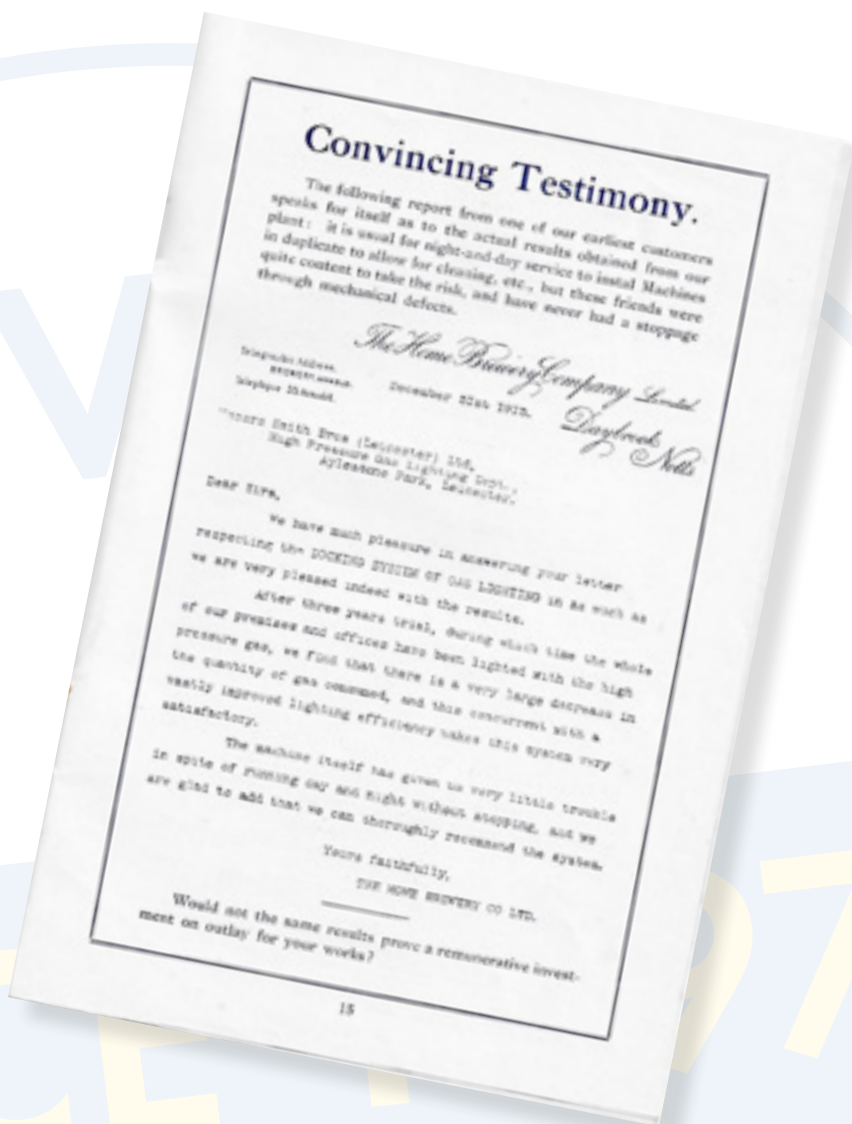
2nd Generation
Sydney Smith



3rd Generation
John Smith



4th Generation
Steve Smith



TIMELINE

1897 – PRESENT

1897

Smith Brothers is established by founder Walter Smith.

1902

Smith Brothers move from Saffron Lane to Aylestone Road which was occupied up until 2016.



1907

Smith Brothers becomes a limited company.

1908

From this date, Walter Smith would use his entrepreneurial prowess to invest in, and expand Smith Brothers product portfolio, including dust extraction, fans and tooling.

1918

Sydney Smith, son of founder Walter, joins the business. The first steps of the company becoming a 'family' business.

1937-45

Smith Brothers assisted with the war efforts. The railings outside the Batten Street premises were scrapped to increase military steel supplies. The business also supplied air raid shelters for domestic and industrial use.



1800s

1900s

2008

SBS opens its 6th Branch based in Smethwick which is well placed to service the Birmingham & West Midlands region. 2008 also sees the launch of SBS on the web.



2011

SBS Bristol opens for business, which can service the South West. Leeds have six figure investment covering their roof in 200+ solar panels generating annual yields nearing 50,000 kWh.

2012

Southampton becomes the most southern branch situated in Eastleigh. The new redesigned website is launched along with a new circular logo. Partnership with MEP (HireStation) is announced to assist customers with tool hire.



2013

SBS transport becomes FORS accredited across the national network demonstrating the commitment to safety and the environment. Patented WRAS approved Aquatechnik multilayer system comes exclusively to SBS giving a great alternative to traditional steel or copper. Tool hire through HireStation can now be ordered online www.sbs.hirestation.co.uk

2015

New I.T. system is launched to help with all aspects of the business from sales through to accounts. The move sets the next level of foundation and shows our desire to constantly adapt for the needs of our customers.

2016

New branches Heathrow, Cardiff & Merseyside open taking the expansion to 12 branches over two countries. SBS Leicester, Bristol and HQ relocate to larger and more modern premises. SBS brings Isotubi, 316L Stainless Press-Fit system to the UK up to 108mm.



2000s

1959

Postcodes were introduced and Sydney Smith gave the parent company the famous 'wrong' postcode of LE2 7PB. It was wrong because it didn't mirror the adjacent buildings, but instead his house located 900 yards away. The incorrect postcode stood the test of time up until 2019 when it changed to LE2 7QJ.

1978

Smith Brothers expand Leicester by purchasing units on adjacent road, Batten Street.



1980

SBS decide to expand for the first time opening a branch in Northampton.

1998

Logo is redesigned to incorporate our yellow diamond which is still present today.



2004

SBS completes the purchase of Apex Ltd in Peterborough giving better coverage with distribution available across the East of England.



2006/07

The previously acquired company Apex changes its name to SBS and joins the expanding branch network. SBS opens at Oldham servicing the Lancashire & North West area. Shortly after the Oldham branch, SBS Leeds followed in 2007, taking the network of branches up to five.

2000s

2018/19

The expansion continues with an additional branch in Gateshead. SBS expands its sales force into Northern Ireland and relocations take place in Birmingham, Oldham and Thurrock to satisfy increased demand. SBS are included in The Sunday Times Grant Thornton Top Track 250.

2020

Smith Brothers' first Scottish branch opens in Glasgow in the midst of the Covid-19 pandemic and Southampton relocates to a modern 25,000 sq. ft. premises. SBS retains the HVR Wholesaler/Distributor of the Year award for the third year running and are also featured in the London Stock Exchange's top 1000 companies to inspire Britain 2020.

2021

New trading locations open in Sheffield and High Wycombe. Smith Brothers was named in the East Midlands Top 500 companies and the Leading Lights 2021. The business also began its transition from fossil-fueled cars to electric and hybrid.



2022

SBS Cambridge opens in January taking the total number of trading locations to 17. A newly developed online portal would allow existing customers to place orders 24/7, taking the SBS service to the next level.

2023

Smith Brothers gain ISO 9001 and FORS Gold accreditations, and open new branches in Dundee, Hull & Exeter. SBS also introduce CORE, a cost-saving quality alternative to other branded HVAC products.



2024

SBS Nottingham opens before the summer along with an additional distribution centre in Leicester, enabling the business to further increase our stock holding.

DEFINING OUR BUSINESS

SBS is the oldest and largest family-owned commercial HVAC merchant operating within the UK, directly focusing on supplying the commercial and industrial mechanical services sector.

Smith Brothers specialise in the distribution of pipework, valves and air conditioning, along with all associated fittings and ancillaries. The business has extensively increased its product portfolio and geographical coverage since the turn of the millennium. With branch coverage across England, Wales and Scotland, including a Head Office based in Leicester, we are able to meet our customer's service commitments, our brand promise since 1897. SBS should be the number one choice for the mechanical services contractor

that relies on the quality of service and competitive pricing.

SBS can offer added value over its competitors in many ways. By drawing from our close relationships with our carefully selected and quality assured supply chain and by maintaining excellent stock levels at all branches, we are able to reduce supplier lead times. In turn, our operation is well set to provide unrivalled service levels and competitive pricing.

Our investment strategy for sustainable growth, along with our commitment to our branch expansion programme and product range development are just some of the reasons behind the unprecedented success of the business, resulting in turnover increasing to over £200 million per annum today.

Through the development of our people and product range, and with the support of our suppliers, shareholders and parent company, we shall maintain our desire to surpass our customer's expectations with a level of service that will continually add value to their changing needs.

Steve Smith
Managing Director



“

**WE SHALL MAINTAIN OUR
DESIRE TO SURPASS OUR
CUSTOMER'S EXPECTATIONS
WITH A LEVEL OF SERVICE
THAT WILL CONTINUALLY
ADD VALUE TO THEIR
CHANGING NEEDS**

Steve Smith, Managing Director

DELIVERING FOR YOU NOT THE SHAREHOLDER

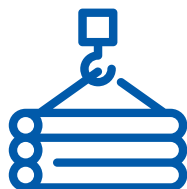
OLDEST & LARGEST
FAMILY-OWNED
INDEPENDENT
HVAC MERCHANT



22 DEPOTS,
INCLUDING
HQ DISTRIBUTION
CENTRE



EXCELLENT
STOCK LEVELS



£200M+
TURNOVER
PER ANNUM



COMPETITIVE
PRICING &
QUALITY
SERVICE



NUMBER 1
CHOICE FOR
MECHANICAL
SERVICE
CONTRACTORS





**SBS ALWAYS
AIM TO KEEP
THE CUSTOMER
INFORMED FROM
START TO FINISH**



SBS PROMISE

KNOWLEDGE & COMMITMENT

STAFF

One of the key areas to our success has been the investment in people throughout the business. Committed, helpful and product knowledgeable staff with excellent reputations within the industry have been key to maintaining our success. Building upon those foundations, the business works closely with suppliers so information, training and relationships are maintained to a high level for the benefit of the customer. With over 125 years of experience, comes expertise and credibility.

STOCK

While others may look to reduce stock levels to improve cash flow or minimise investment, Smith Brothers remains committed to holding high levels of key product stock. This ensures we can support our trade counters whilst drawing from our vast stock reserves to support different stages within a project, or even a site 'take off'. Our service and stock has on many occasions fulfilled project work or back orders after customers have been let down elsewhere. On average, each branch holds over one million in product stock holding, with the business having over 20,000+ stocked product lines across the UK.

SERVICE

Our vision since the company was founded has been to offer value through service. Ensuring our customers never fall short on their commitments will hopefully lead to them having a long and successful trading history like ours. We have personnel dedicated to making sure all our branches have the facilities on hand to meet demands of the external climate. Whether it be branch cranes, mezz floors, racking or extra investment in vehicles to increase delivery options and reduce lead times, SBS will do whatever is required. Smith Brothers keep the customer informed from start to finish, aiming to supply, support and surpass your expectations.



We make no secret of the promises we make to our customers when talking to the building services industry. Being transparent not only guarantees stakeholder backing but also notifies our support network, from suppliers to delivery drivers, of the level of performance we expect.

Our promises break down into 3 areas:

STAFF STOCK SERVICE

SERVICE & EXPERTISE

BRANCH EXPANSION PROGRAMME

Our head office is strategically based in Leicestershire with excellent access routes to all corners of the UK. Each branch location is carefully selected to give us a significant presence across England, Scotland and Wales. All geographical coverage and positions are heavily based on being able to support customers with the high level of service that has formed the foundations of 125+ years of successful trading. SBS have and will continue to make efforts to widen our network with the expansion programme aiming to:

INCREASE GEOGRAPHICAL COVERAGE

To provide better flexibility for our customers, wherever the project is located.

ADD DEPTH TO STOCK

In both quantities & range, shortening lead times for our customers wherever possible.

IMPROVING OUR TRANSPORT CAPABILITIES

With a larger fleet, we utilise the vehicles to maximise our operational capacity.

WIDEN KNOWLEDGE

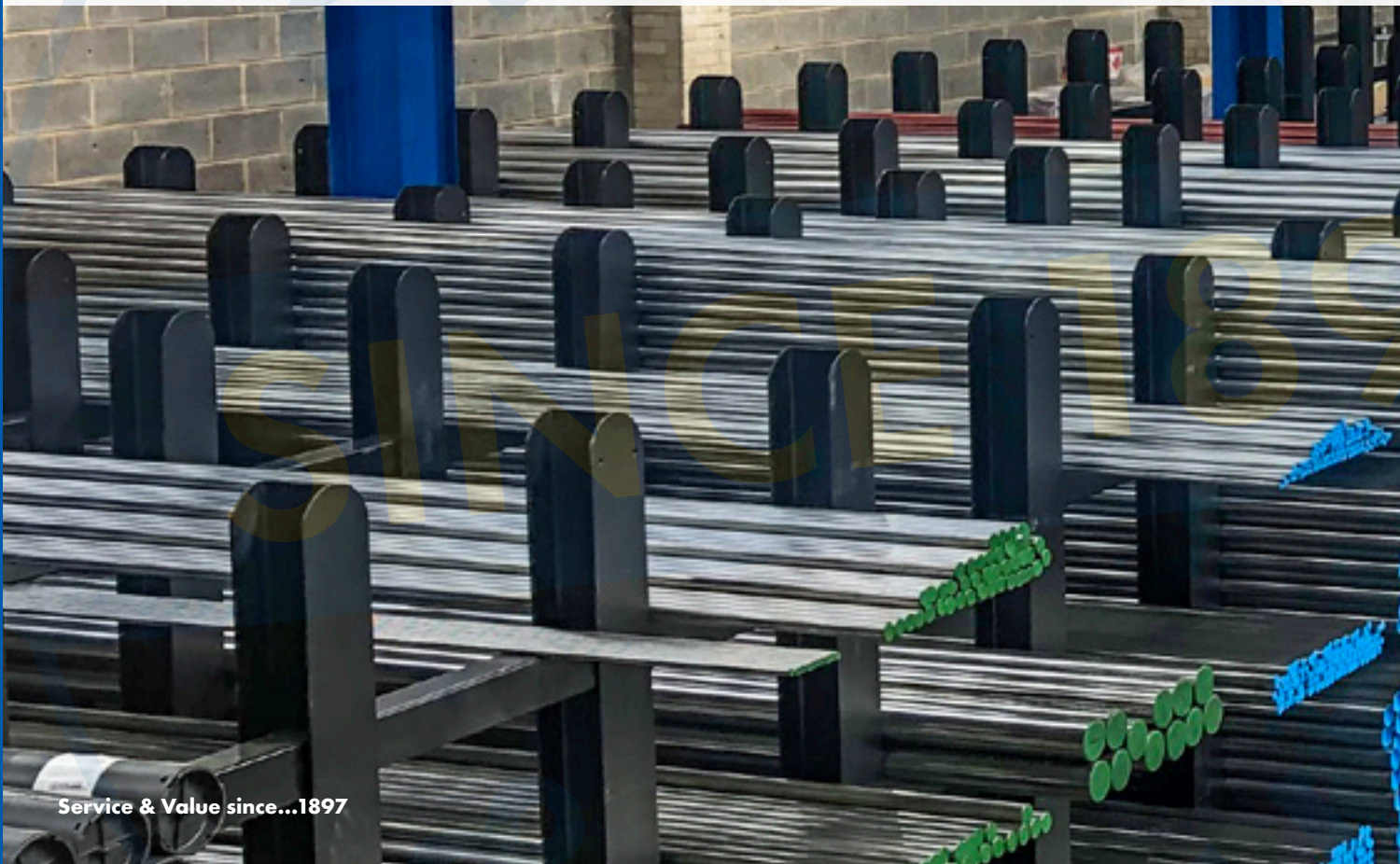
With all staff, we actively encourage the sharing of best practices, product knowledge and continued training.

DEVELOP STAFF MEMBERS

Various staff members are trained in multiple job roles and can cover different branches if ever an emergency or operational demand requires.

ENSURE SUSTAINABILITY

Like most companies, we are keen to grow and continue to capitalise on our successes; however, SBS will never jeopardise current business operations by over-stretching ourselves for quick success.



TRANSPORT DEVELOPMENT

To maintain service excellence, a significant investment has been made into our transport department giving greater flexibility for our customers. Our fleet of vehicles have continually reduced CO₂ emissions over the years, ensuring our vehicles conform to the 'low emission zone' which started operation in 2008 as administered by the Transport for London. The guidelines mean our vehicle fleet conforms to the Euro 6 standards set.

Our branches are following suit and are improving their green credentials where possible. All branches have EV charging points and other additions/improvements include the introduction of a bike2work scheme, purchasing electric & hybrid vehicles and switching to paperless technology. The H&V News Awards have recognised our decarbonisation efforts as Smith Brothers were nominated for their Low Carbon Achievement of the Year award in 2021 and Merchant Innovation of the Year Award in 2022.

Our dedicated transport team ensures all branches have various transportation options, from large lorries with hiab cranes or tail lifts to small box vans. We also offer a courier service to deliver small back orders or final balances to complete a project, ensuring our customers are never let down.

Our high standards have been externally verified by 'FORS', a fleet operator recognition scheme. The scheme aims to improve safety and reduce the environmental impact of our transport, giving SBS tangible evidence of our hard work and development in this area. The business was upgraded to Gold standard in 2023 as a multi-site operating centre (MOCA), meaning all Smith Brothers locations and future branch openings demonstrate exemplary levels of best practice in our transport's safety, efficiency and environmental protection.



NATIONAL PRODUCT SPECIALISTS

The business's growth and product range expansion led to an investment in specialist personnel working in national roles, tasked to oversee product sales and offer key support. Our customer base has benefitted by having access to a single point of contact, a key person with extensive industry and product knowledge.

The product areas with national specialists are highlighted below and they are available for site visits, meetings or simply on call to offer support when and however it is required:

- Isotubi, Frabo & AQ MLCP System
- Air Conditioning & Ancillaries
- CORE



ISO 9001:2015

Smith Brothers are ISO 9001 accredited having gained certification in 2023. Despite the business previously having quality assurances in place, it was important as a fast-growing business to review our existing policies and procedures, so we could implement improvements where necessary.

We also wanted to commit ourselves further to our customers so they can be sure that when they deal with Smith Brothers Stores, they are dealing with industry excellence.



IT'S BETTER TO...

HAVE HISTORY

Being an established merchant in the industry means we can draw from years of industry experience. The company has an extensive portfolio of testimonials and case studies from customers and projects, highlighting the added value we give our customers. Whilst reputation is an intangible concept, it can often be seen as a company's greatest strength. Nothing demonstrates Smith Brothers' reputation better than our continued growth since the turn of the millennium.

WITH OVER 125 YEARS OF EXPERIENCE, COMES EXPERTISE AND CREDIBILITY

BE INDEPENDENT

Smith Brothers remain flexible and decisive, responding to every situation by having no ties and remaining off the political merry-go-round which can plague multi-billion pound companies. Customers aren't just an account number; we genuinely hope they grow alongside us, creating history and success together. Our objective will always be to surpass expectations for our customers, staff and the industry, not just the shareholders.

INDIVIDUALS, NOT ACCOUNT NUMBERS & CASH COWS

REMAIN UNDER FAMILY OWNERSHIP

Having 5th generation family members in the business gives the stability and commitment to our customers and staff that Smith Brothers will be around for another 125 years and is not merely an evolving purchasable asset. The company is going from strength to strength, capitalising on its strong financial position by opening fourteen branches and relocating eight since the recession back in 2007!

YOU WILL NEVER HEAR, "SORRY, BUT THAT'S NOT IN MY JOB DESCRIPTION"



JOIN THE FAMILY! OPEN A CREDIT ACCOUNT WITH SMITH BROTHERS TODAY



- Order in store, by phone, email or online
- Your own dedicated SBS account manager
- Your own credit limit
- Tailored pricing structure
- 24/7 account management via www.sbsonline.net



Complete a credit account application form today

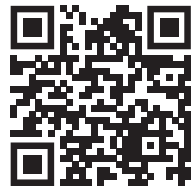


ONLINE CUSTOMER PORTAL

www.sbsonline.net

The portal is an online platform which allows existing SBS customers to access their account information and place orders 24/7.

SCAN ME



Video highlighting the features available



I WAS EASILY ABLE TO SEARCH PRODUCTS AND ALL SUPPORTING DATA, MANAGE OUR ACCOUNT, OBTAIN PENDING ORDERS, RETRIEVE MISSING INVOICES AND MAKE ONLINE PAYMENTS. I FOUND IT VERY CONVENIENT AS I WAS ABLE TO OBTAIN THE INFORMATION STRAIGHT AWAY RATHER THAN SENDING AN EMAIL REQUESTING THE INFORMATION.

Claire Cox, Accounts,
Combined Gas Services Ltd

GAIN ACCESS BY COMPLETING THE ONLINE FORM AT WWW.SBSONLINE.NET/LOGIN



ORDERING

Online orders are still processed by our branch network. Upon processing, staff at the relevant branch are notified within 90 seconds of receipt, with stock allocated and reserved. Our expert staff review online orders prior to processing, so customers still benefit from our knowledgeable staff checking over the order should anything need correcting – i.e. sizing, quantities, items, pricing and more.

COLLECTION

Within each item displayed online, users can see local depot stock, which can help when processing orders, especially same day collections. To make it easier for users, we highlight any items currently unavailable at your collection branch. If you encounter any items currently unavailable at your desired branch, transferring stock only takes 2 to 3 working days, or a different item can be selected.

DELIVERY

These orders are sent to the customer's home branch, so the relevant account manager can review the request. Once assessed, the staff will process the order in the most efficient manner to fulfil your requested delivery date. Customers can advise should shortages occur, if they want a split or complete delivery.

ONLINE PAYMENTS

Customers select the invoice(s) they want to pay, and upon processing, their credit account is adjusted within 3 minutes. If a general bulk payment is made, users can see the credit applied to their account, but the balance will only adjust once an SBS staff member allocates payment, which will be made against the oldest invoice by default.

QUOTATIONS

Both ordered and active (un-ordered) quotes can be viewed online. Currently, you cannot convert active quotes to orders online (it is on the development roadmap). However, all quotes state SBS staff member and branch details, making it easy to contact them to process the quote further.

ORDER HISTORY

Within this screen, users can view the status of each order, so customers can see if items have been shipped/part-shipped, or still waiting to be picked. Each order can be expanded to view items line by line, and customers easily re-order both individual items or the total order.

This area is also useful should users want more information on any of the products ordered, as clicking on the images takes the individual straight through to the product listing giving further technical information.

DELIVERY NOTES (PODS)

Every order has a corresponding delivery note, even trade counter collections. Within these documents, customers can find the relevant POD. If one isn't listed, the branch hasn't loaded it on the account yet.

ORDERING

Orders can be placed anytime, day or night, with all orders processed by our branch network. Upon processing, SBS staff at the relevant branch are notified within 90 seconds of receipt, with your stock allocated and reserved. Our expert staff review online orders before processing, so customers still benefit from our knowledgeable workforce, checking over the order should anything need correcting – i.e. sizing, quantities, items, pricing and more.

Watch a demo of
how to send SBS
an online order

SCAN ME



CONSTRUCTING
EXCELLENCE
Midlands

CE EAST MIDLANDS
AWARDS 2023

WINNER
INNOVATION AWARD

CORE[®]

Core values, quality products

CORE offers a competitively priced, quality alternative to other branded products across multiple HVAC categories.

Ultimately, **CORE** aspires to be at the forefront of every HVAC installation within the UK.



Visit www.sbscore.co.uk
for more information



Valves

- Ball
- Butterfly
- PRVs
- TMVs
- Double check
- TRVs, TBVs, AAVs and brass/cast iron ranges (coming soon)

Copper Fittings

- Solder ring
- Endfeed
- Compression (Including DZR)

Pipe Support Systems

- Channel and accessories
- Threaded rod
- Pipe clips (including malleable & brass)
- Wooden & phenolic blocks
- Fixing & ancillaries

Water Treatment

- Air/Dirt separators
- Stainless steel dosing pots
- Water treatment chemicals

Commercial Heating & Plant

- Pressurisation units
- Booster sets
- Expansion vessels (coming soon)

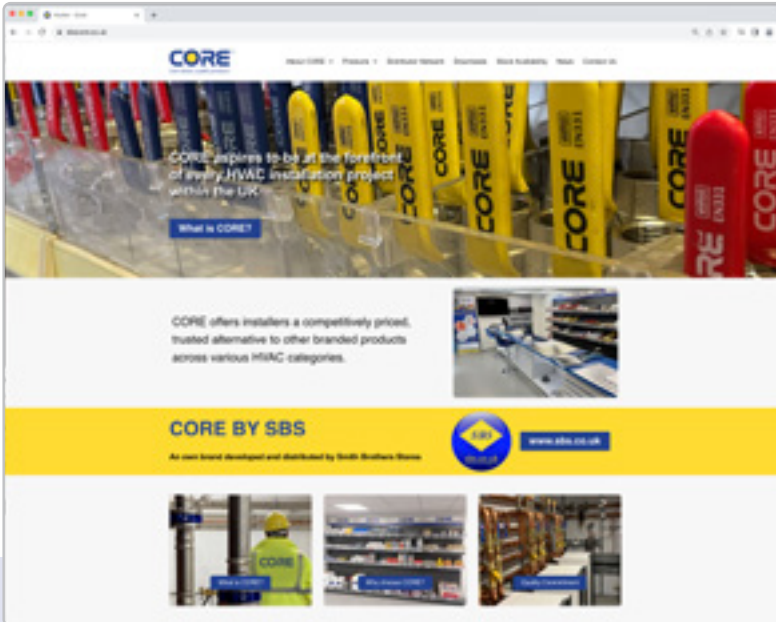
Controls

- Gauges
- Thermometers

Consumables

- Hand tools and power tool accessories
- Jointing compounds
- Abrasives
- Tape
- MAPP gas (coming soon)





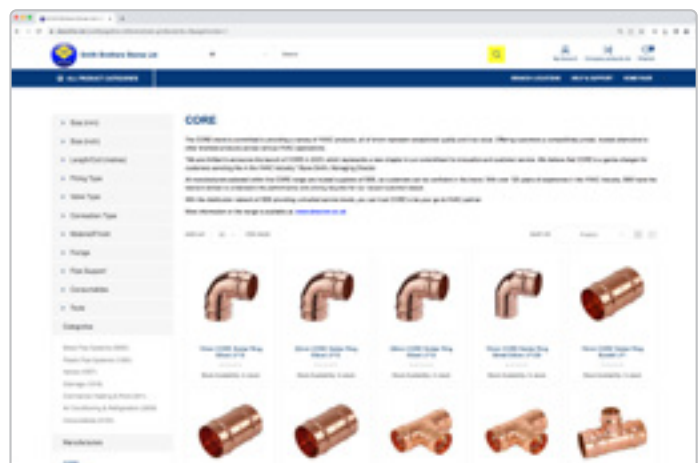
Visit
www.sbsscore.co.uk
 for **CORE** information



Download **CORE** brochures, guides and product selector documents



CORE products are available to purchase online at www.sbsonline.net/CORE, where you can also view and download supporting technical documents, such as data sheets



Birmingham City Football Club

CASE STUDY

CORE®



After the acquisition of Birmingham City Football Club by an American consortium, a major infrastructure project was initiated to overhaul the wet heating and hot water systems throughout the lower Kop and Tilton stands. As part of the overhaul of mechanical plant, Birmingham City FC were looking for a solution for quality valves, copper fittings, and channel components to be installed in the plant room refurbishment.

The Project

For the club's principle mechanical contractor and a Smith Brothers Birmingham customer, Ignis group were engaged to commence a "turn key" project overhauling the gas fired boilers and hot water infrastructure. As Ignis Group are responsible for compliance, service and maintenance of all heating and hot water services at the St Andrews stadium and West Hills training ground.

The solution

Working in collaboration with Ignis Group, Smith Brothers obtained a detailed understanding of the technical requirements of this project. They recommended a range of CORE products for the installation, including CORE ball valves, as a quality and cost-effective alternative for the plant room at the ground.

The CORE ball valves used for the project shut off the flow to a system rather than restrict it, allowing users to isolate a section of pipework when required. The CORE range offers screwed, compression, and M&V press-ended options, in brass and DZR brass.

The comprehensive range of compression fittings are manufactured to the highest standard in the UK and complies with EN1254-1, providing the reliability, quality, and affordability that our installers and consultants demand. They suit hot and cold water, heating installations, fuel, and industrial engineering applications.

The result

With the assistance of Smith Brothers and their Area Sales Manager Scott Billingham, Ignis completed the complete overhaul within a tight programme and budgetary constraint. Smith Brothers Birmingham Branch Manager Nathan Field said, "Being a Blues fan, it's great to see the investment our new owners are putting in. This is an example of a top quality installation from the fantastic team Ignis Group and I believe the result is a testament to their high superior levels of work!"



Implementing CORE products within their HVAC installation gives the customer peace of mind that the products offer the ultimate performance and standards you would expect from a leading brand.

The brand was devised with the customer in mind, drawing from the knowledge and expertise of 125+ years of trading history. At Smith Brothers, product quality monitoring never stops, with all stock lines having audited systems and constant 360-degree feedback from customers, manufacturers and SBS staff members.

Conclusion

Ultimately, CORE proved to be a feasible alternative to brand leading HVAC products. Their products represent exceptional quality and true value, which is supported by Smith Brothers' renowned service levels for expertise and knowledge within the industry maintained since 1897.

More information

To view the product ranges that CORE has to offer, visit the Smith Brothers eCommerce platform, www.sbsonline.net/ **CORE**. You can view stock visibility companywide and at branch level. You can also download helpful information, including Data Sheets, IOMs, WRAS approvals and Literature, which will help you make a more informed decision.

Product literature, Product Selectors and other helpful documents can also be downloaded from our CORE website here: www.sbscore.co.uk/downloads

STAKEHOLDER TESTIMONIALS

CUSTOMER

Most of the time, I require items the next day AM and SBS always deliver. With a wide range of products and high volume of stock, I always get the goods! Working with the Engineer to forward plan quantities of plant, tube and fittings, Smith Brothers always gives an idea of what stock we require on the projects. They are more than happy to get stock in knowing they can get it out the door the next day, if not the same day! I mainly deal with SBS Leicester who offer excellent customer service and always go that extra mile to ensure they meet our high demands. Prices are always on point. However, this isn't the main reason I use SBS - service is!



Ben Hewitt,
Multi-room Operations Manager,
WM Building Services.
Customer rating:

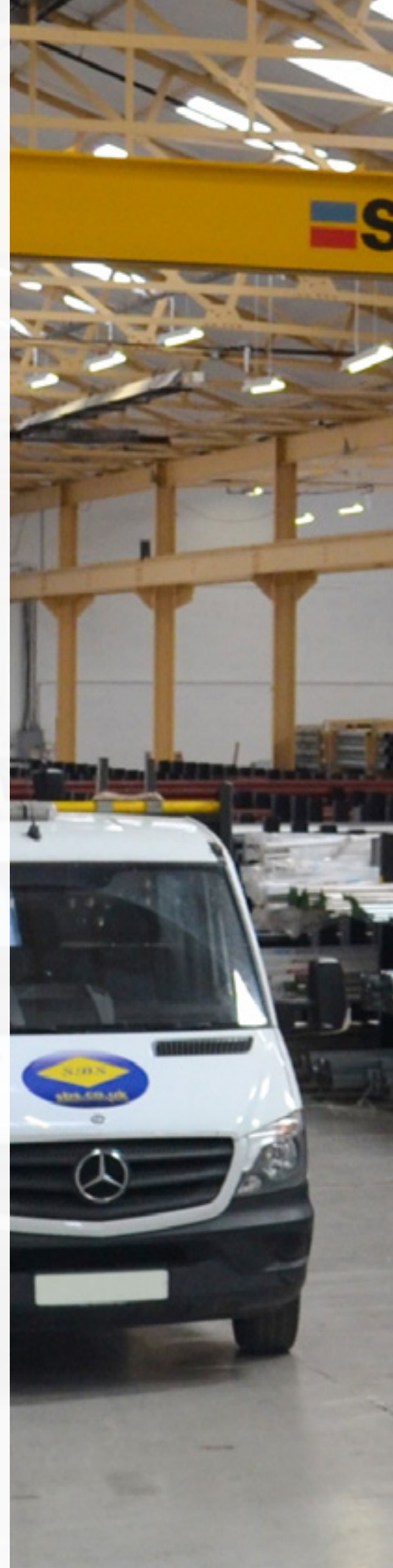


STAFF MEMBER

Teamwork, commitment, hard work and communication are some of the key reasons SBS Leeds has continued to excel and grow throughout the years. Like myself fifteen years ago, anybody who joins the team quickly buys into the sense of unity and the general family feeling of the workplace. This positive working environment, in addition to the trust Smith Brothers management places on staff members to make key decisions and take ownership of any promises made to their customers, has allowed a positive culture to emerge over the years. Each member of staff plays their part to help deliver the service that Smith Brothers is renowned for and we have access to tools to hone our skills through our learning management platform, the SBS Academy. Our hard work and commitment are rewarded as the business continues to grow and we monitor, adapt and improve our services to suit the needs and requirements of our customers. I have learnt, adapted and achieved so much during my career at Smith Brothers and have the desire to continue to be a part of the business's ever-growing success.



Danny Mannion,
Assistant Branch Manager (Leeds),
Smith Brothers Stores Ltd.
Staff rating:



CUSTOMER

JCW have been well supported by Smith Brothers Stores for a number of years. Their Leicester branch have provided us with expertise, pre-sale knowledge, on-time deliveries and excellent technical aftercare. This family owned business goes the extra mile to make sure our expectations are met and beyond. I would definitely rate them five out of five stars for their excellent service. We have been dealing with SBS since 2004.



Mick Stevenson,
National Installations Manager,
JCW Energy Services Ltd.

Customer rating:



SUPPLIER

Smith Brothers Stores continue to be a great partner to Viega for a number of reasons. Their commitment to customer service is supported by first-class professionalism and product knowledge. The company's continual expansion across the UK, with enhanced branches and early adoption of new installation technologies, is evidence of ambition and commitment to investment. But above all, Smith Brothers Stores, like Viega, have never lost sight of their 125 year history and the key values that have underpinned and defined a true family business.



Scott James,
Managing Director,
Viega Ltd.

Supplier rating:



**SMITH BROTHERS STORES
HAVE NEVER LOST SIGHT OF
THEIR 125 YEAR HISTORY AND
THE KEY VALUES THAT HAVE
UNDERPINNED AND DEFINED A
TRUE FAMILY BUSINESS.**

Scott James, Managing
Director, Viega Ltd.

CASE STUDIES

BUXTON CRESCENT SPA & THERMAL SPA

OWNER

HIGH PEAK BOROUGH &
DERBYSHIRE COUNTY COUNCIL

CLIENT

VINCI CONSTRUCTION UK

LOCATION

BUXTON, DERBYSHIRE

PROJECT DURATION

40 WEEKS

PROJECT VALUE

£46 MILLION

CONTRACTOR

IMTECH

SERVICES USED

MECHANICAL & PLUMBING

PRODUCTS SUPPLIED

- Aquatechnik System
- MEP Tool Hire

Vinci Construction UK ran the project on the hotel, spa and pump room which now runs a visitor experience for the general public.

Having been empty for many years the restoration and redevelopment of the Hotel & Spa was a major project. It presented considerable construction challenges involving specialist contractors trusted in returning this magnificent building to its former glory. Retaining original and important features required careful planning during the project works.

It was partly due to the specific challenges of the project that Imtech, the M&E services provider, decided to incorporate the Aquatechnik Safety System into their solution for the heating and potable water distribution system. The unique features of the system satisfied the challenges of the project due to its ability to meet the demands of long pipe runs with minimal joints, along with easy and quick installation. The full-bore fitting system provides improved flow rates over other similar systems ensuring the associated energy costs are minimised. The PEX-Al-PEX construction provides long life and

durability with excellent warranties to give the client and public-sector bodies piece of mind.

Utilising the 'Multicalor' pipe, which is available on coils (with no re-coil/memory when straightened) up to 32mm diameter, has enabled the routing of pipes to be made with minimal disturbance to existing structure. Although the pipe is flexible enough to facilitate this, due to its 5-layer composition with a fully welded aluminium centre core, it retains sufficient rigidity so as to prevent excessive expansion usually associated with a non-metallic pipework system. The end result is an impressive building conforming to modern building standards.



COLEG MENAI CAMPUS - CANOLFAN STEM CENTRE

LOCATION

ANGLESEY, WALES

PROJECT VALUE

£13.5 MILLION

MAIN CONTRACTOR

CAPITA

M & E CONSULTANT

A J FIELD

SECTOR

EDUCATION

SERVICES USED

MECHANICAL & PLUMBING

PRODUCTS SUPPLIED

- Viega Profipress
- Viega Megapress
- Pipe Support & Bracketry



The £13.5m centre for engineering excellence, named Canolfan STeM, was officially opened by the First Minister of Wales in spring 2019. The centre provides training to learners of all ages, from school enrolments to higher and further education courses, to work based learning and commercial clients.

Spanning 4612m² over three floors, Canolfan STeM features workshops, Mechanical Systems & Electrical Training, CAD Suites, IT based training classrooms and a second floor glazed refectory featuring breathtaking panoramic views of Snowdonia.

Viega's Profipress connections for copper pipe were used across the centre's domestic hot and cold water (DHCW) and drinking water systems. Specialist M&E contractor AJ Field selected the Viega system in consultation with Capita, who provided M&E consultancy on the project and merchant SBS Merseyside.

David Sanders, Mechanical Operations Manager at AJ Field explained: "We had used press connection systems previously and while the speed and simplicity of the install was a big advantage we had experienced some issues with reliability. We had to ensure that the fittings would perform as intended on a project such as this to prevent costly remedial work after the building was

completed. Quality at each stage was a key focus for RL Davies Construction, the main contractor on the project. SBS showed us the benefits of the Viega system, and we were convinced by what we saw. The SC-Contur leak path detection feature was a major factor in our selection of the system."

Graham Foster, Area Sales Manager at SBS Merseyside explained: "The AJ Field team had originally intended to use screw and socket fittings; however, when we looked at the plans and requirements, we recognised that the Megapress system would be ideal."

A range of Megapress fittings was used during the installation of the low pressure hot water (LPHW) heating system, including the latest addition, Megapress S. The unique innovation allows larger sized tube with diameters between 2 and 4 inches to be press connected. Furthermore, the construction of Canolfan STeM is intended to illustrate modern construction techniques and engineering technology. As such, sections of the pipework were left exposed to provide an installed example of the systems that students will be trained to use.

David Sanders added: "From the start of the project, we looked for systems and solutions that represent the cutting edge of modern construction. We have been thoroughly impressed with not only the Viega systems but also the product training and support we have received throughout the project from SBS."

MAN3 SITE PROJECT

LOCATION

BOLTON

PROJECT DURATION

ONE YEAR

CONTRACTOR

WM BUILDING SERVICES

MECHANICAL CONTRACTOR

G&H GROUP OF COMPANIES

PROJECT VALUE

£50 MILLION

SERVICES USED

MECHANICAL & ELECTRICAL

PRODUCTS SUPPLIED

- Pegler Yorkshire Xpress
- Lochinvar Water Heaters
- Crane Valves
- Polypipe Terrain Soil and Waste
- Georg Fischer
- Lawton Copper Tube
- Polypipe Effast
- Weld Fittings
- Steel Tube

The Winvic site, based on the Man3 site in Bolton, followed on from the previous successful scheme of the Lyons Park distribution warehouse in Coventry and the Amazon Fulfilment Centre in Bardon, Leicestershire.

The warehouse covers 75,000 sq. ft. over 3 levels. Leicestershire based M&E contractor WM Building Services chose their local Smith Brothers branch in Leicester as their preferred supplier for the project.

With SBS servicing the HVAC market for over 125 years, our business model ensured we could adhere to the 'Considerate Construction Scheme' rules in place at the site. The bulk of deliveries were supplied by SBS Leicester, with SBS Oldham and SBS Merseyside on hand to service any back orders or extra product requirements on site effortlessly drawing from substantial stock levels. WM Building are members of BESA, building a reputation of quality along with being associated with NICEIC,

MCS and Achilles Approved along with existing GasSafe, Watermark and RECC accreditations.

Jack Briggs, Operations Manager from WM Building Services said, "We are thrilled to be working on another Amazon warehouse distribution project following our success at previous developments (Lyons Park and Bardon). Smith Brothers Stores team have supported us on this project with exceptional service and remain a key component in our delivery strategy."

James Swain, Branch Manager of SBS Leicester stated, "We were thrilled to be chosen again to support WM Building on such a large project. The demands of such developments are where we pride ourselves on delivering our service promises."



OUR BRANCHES



**OUR BRANCH LOCATIONS
ARE CAREFULLY SELECTED FOR
OPTIMAL PRESENCE ACROSS
THE SPINE OF ENGLAND,
SCOTLAND AND WALES**



Visit www.sbsonline.net to see live branch stocking status for each product



BIRMINGHAM

Unit 4 Alpha Park
Bevan Way
Smethwick
West Midlands
B66 1BZ
T: 0121 555 1900
E: birmingham@sbs.co.uk

OPENING TIMES

Monday to Friday
Trade Counter: 7:30am to 5pm
Sales Office: 8am to 5pm

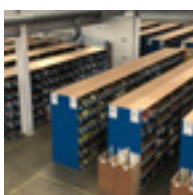
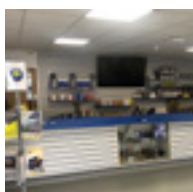


BRISTOL

Unit B St Vincents Trading Estate
Feeder Road
Bristol
BS2 0UY
T: 0117 947 1111
E: bristol@sbs.co.uk

OPENING TIMES

Monday to Friday
Trade Counter: 7am to 5pm
Sales Office: 7am to 5pm



CAMBRIDGE

Unit 20 Buckingway
Business Park
Anderson Road
Swavesey
Cambridge
CB24 4AE
T: 0122 362 0926
E: cambridge@sbs.co.uk

OPENING TIMES

Monday to Friday
Trade Counter: 6:30am to 5pm
Sales Office: 8am to 5pm

Visit www.sbsonline.net to see live branch stocking status for each product

OUR BRANCHES



CARDIFF

Unit 2 Dominion Way
Industrial Estate
Newport Road
Cardiff
CF24 1RF

T: 0292 167 1250
E: cardiff@sbs.co.uk

OPENING TIMES

Monday to Friday
Trade Counter: 7am to 5pm
Sales Office: 7am to 5pm



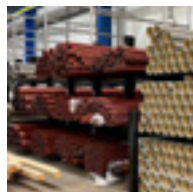
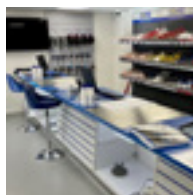
DUNDEE

Unit R
Claverhouse Industrial Park
Charles Bowman Avenue
Dundee
DD4 9UB

T: 0138 221 3600
E: dundee@sbs.co.uk

OPENING TIMES

Monday to Friday
Trade Counter: 7am to 5pm
Sales Office: 7am to 5pm



EXETER

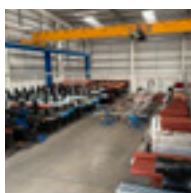
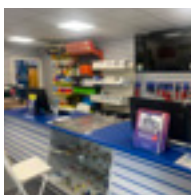
Units B1-B3 Sanderling Court
Sowton Industrial Estate
Exeter
EX2 7PJ

T: 0139 234 3210
E: exeter@sbs.co.uk

OPENING TIMES

Monday to Friday
Trade Counter: 7am to 5pm
Sales Office: 8am to 5pm

Visit www.sbsonline.net to see live branch stocking status for each product



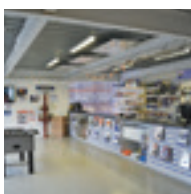
GLASGOW

Unit 501
Clyde Gateway East
London Road
Glasgow
G32 8RH

T: 0141 739 0060
E: glasgow@sbs.co.uk

OPENING TIMES

Monday to Friday
Trade Counter: 7am to 5pm
Sales Office: 8am to 5pm



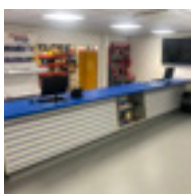
HEATHROW (LONDON WEST)

Unit 2 Pier Road
Feltham
Greater London
TW14 0TW

T: 0203 856 5620
E: heathrow@sbs.co.uk

OPENING TIMES

Monday to Friday
Trade Counter: 7am to 5pm
Sales Office: 7:30am to 5pm



HIGH WYCOMBE

Unit B
2 Thomas Road
Wooburn Industrial Park
Wooburn Green
High Wycombe
HP10 0PE

T: 0149 432 6926
E: highwycombe@sbs.co.uk

OPENING TIMES

Monday to Friday
Trade Counter: 7am to 5pm
Sales Office: 8am to 5pm

Visit www.sbsonline.net to see live branch stocking status for each product

OUR BRANCHES



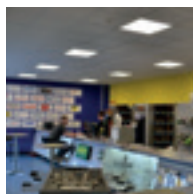
HULL

Unit 1 Stockholm Road
Hull
HU7 0XY

T: 0148 242 4333
E: hull@sbs.co.uk

OPENING TIMES

Monday to Friday
Trade Counter: 7:30am to 5pm
Sales Office: 8am to 5pm



LEEDS

Unit 1 Quantum Business Park
Pontefract Road
Stourton
Leeds
LS10 1AX

T: 0113 201 4222
E: leeds@sbs.co.uk

OPENING TIMES

Monday to Friday
Trade Counter: 7am to 5pm
Sales Office: 8am to 5pm
Saturday
8am to 11:30am
Trade Counter Only



LEICESTER

99 Commercial Square
Freemen's Common
Industrial Estate
Leicester
LE2 7SR

T: 0116 222 7355
E: leicester@sbs.co.uk

OPENING TIMES

Monday to Friday
Trade Counter: 7am to 5pm
Sales Office: 8am to 5pm

Visit www.sbsonline.net to see live branch stocking status for each product



MERSEYSIDE

Unit 6 Turbine Road
Tranmere
Birkenhead
Wirral
CH41 9BA

T: 0151 541 6440
E: merseyside@sbs.co.uk

OPENING TIMES

Monday to Friday
Trade Counter: 7:30am to 5pm
Sales Office: 8am to 5pm



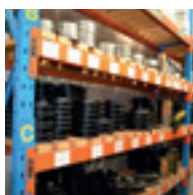
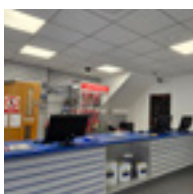
NEWCASTLE

Unit C11 The Avenues
Eleventh Avenue North
Team Valley
Gateshead
NE11 0NJ

T: 0191 917 9922
E: newcastle@sbs.co.uk

OPENING TIMES

Monday to Friday
Trade Counter: 7am to 5pm
Sales Office: 8am to 5pm



NORTHAMPTON

Unit 3 Reynoldston Close
Brackmills Industrial Estate
Northampton
NN4 7BX

T: 0160 476 3621
E: northampton@sbs.co.uk

OPENING TIMES

Monday to Friday
Trade Counter: 7:30am to 5pm
Sales Office: 8am to 5pm

Visit www.sbsonline.net to see live branch stocking status for each product

OUR BRANCHES



NOTTINGHAM

Unit 5 Freeston Drive
Blenheim Industrial Estate
Nottingham
NG6 8UZ

T: 0115 822 3696
E: nottingham@sbs.co.uk

OPENING TIMES

Monday to Friday
Trade Counter: 7am to 5pm
Sales Office: 7:30am to 5pm



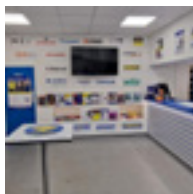
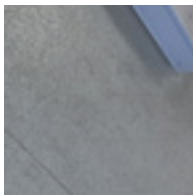
OLDHAM

Units A & B
Vulcan Business Park
Derker Street
Oldham
OL1 4AS

T: 0161 621 6288
E: oldham@sbs.co.uk

OPENING TIMES

Monday to Friday
Trade Counter: 7:30am to 5pm
Sales Office: 7:30am to 5pm
Saturday
7:30am to 11am
Trade Counter Only



PETERBOROUGH

Empson Road
Eastern Industry
Peterborough
PE1 5UP

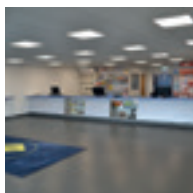
T: 0173 331 1711
E: peterborough@sbs.co.uk

OPENING TIMES

Monday to Friday
Trade Counter: 7:30am to 5pm
Sales Office: 7:30am to 5pm

Visit www.sbsonline.net to see live branch stocking status for each product

OUR BRANCHES



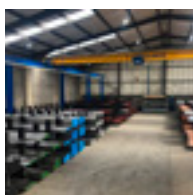
RAINHAM (LONDON EAST)

Unit 3 Avocet Park
Ferry Lane North
Rainham
Essex
RM13 9DD

T: 0170 868 9900
E: london@sbs.co.uk

OPENING TIMES

Monday to Friday
Trade Counter: 6:30am to 5pm
Sales Office: 7:30am to 5pm



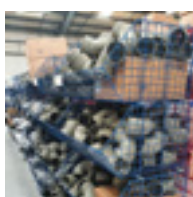
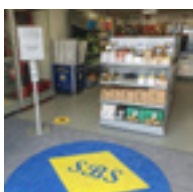
SHEFFIELD

Units 4 & 5 Tinsley Park Close
Sheffield
South Yorkshire
S9 5DE

T: 0114 553 6500
E: sheffield@sbs.co.uk

OPENING TIMES

Monday to Friday
Trade Counter: 7am to 5pm
Sales Office: 8am to 5pm



SOUTHAMPTON

Unit F Omega Enterprise Park
Electron Way
Chandlers Ford
Eastleigh
Southampton
SO53 4SE

T: 0238 062 3070
E: southampton@sbs.co.uk

OPENING TIMES

Monday to Friday
Trade Counter: 7am to 5pm
Sales Office: 8am to 5pm

Visit www.sbsonline.net to see live branch stocking status for each product

ENVIRONMENTAL COMMITMENT

Smith Brothers is actively implementing green initiatives aimed at minimising wastage and reducing greenhouse gas emissions within the business. In alignment with the government's Net Zero target, we have successfully devised an Environmental Management System, implemented across our branch network. This system serves as a robust support mechanism to achieve the ambitious goal of contributing to a more sustainable and environmentally friendly future. For more information regarding the company's commitment to the environment, please visit our website.

HYBRID/ELECTRIC CARS

The business has transitioned from petrol/diesel to hybrid and fully electric cars to significantly decrease the business's carbon emissions. At the time of publication, the business has taken delivery of 101 electric and 33 hybrid cars with more to follow..

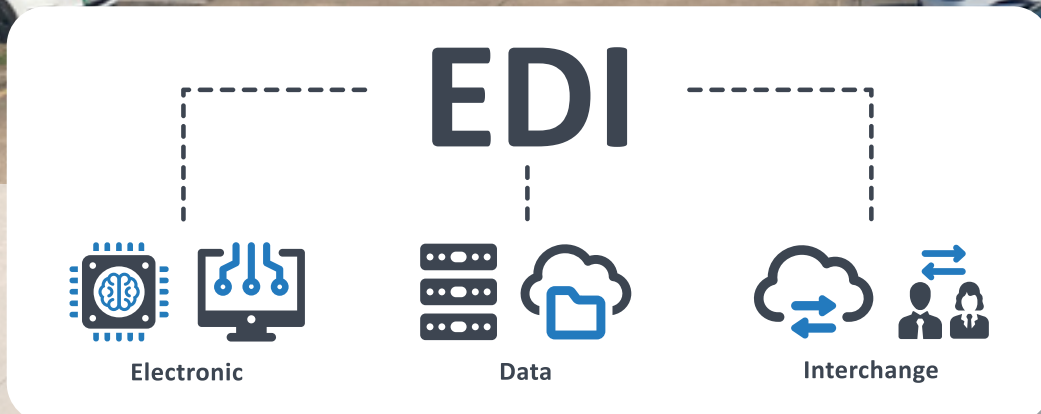
EV CHARGING POINTS

To accommodate our transition to hybrid and electric vehicles, charging points have been installed at all Smith Brothers locations. Some possess multi-point installations, such as our Rainham branch (London East), who have six. At the time of installation, this was the largest single charging installation in the area.

WORKING TOWARDS ISO 14001

By implementing robust environmental management systems as part of ISO 14001's criteria, Smith Brothers can improve operational efficiency, reduce waste, and lower resource consumption, leading to cost savings and long-term sustainability.

Moreover, achieving ISO 14001 accreditation demonstrates proactive efforts to mitigate environmental impacts, contributing to a healthier planet and aligning with global sustainability goals. The business is on course to gain ISO 14001 accreditation.





Together with our supply chain, we strive to deliver innovative solutions that not only meet the evolving needs of our customers, but also contribute to a greener, more sustainable future for generations to come. Recent examples are products such as Heat Pumps, Low-GWP refrigerants and Aquatechnik's MLCP system, where the adoption of this innovative jointing method provides an average energy saving of up to 60% when compared to similar systems.

BIKE TO WORK SCHEME

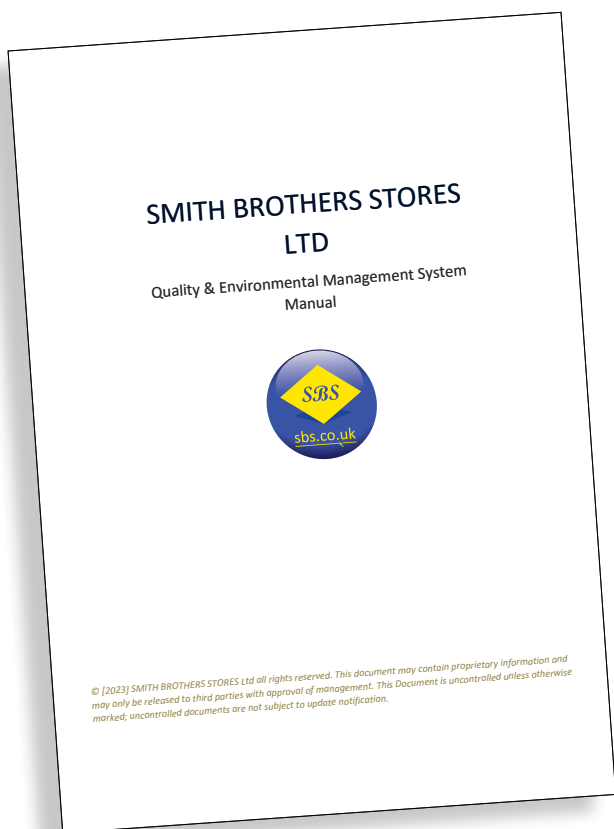
Smith Brothers employees are able to purchase a bike through a 'bike to work' scheme, helping to reduce carbon emissions whilst possibly improving fitness levels and mental well-being due to increased physical activity.

PAPERLESS TECHNOLOGY

We use technology for environmental benefit, reducing waste by offering electronic copies. Such advancements decrease our demand for paper which helps to reduce deforestation. While this isn't always possible, we have installed paper recycling bins at every location. The online customer portal and the implementation of EDI (Electronic Data Interchange) also promotes the use of paperless technology.

BRANCH INFRASTRUCTURES

We're actively exploring and adopting where possible sustainable solutions to reduce carbon emissions by branch. Biomass heating for example taps into renewable energy sources, while LED lighting, electric fork lifts and solar panels enhance energy efficiency. In addition, enabling paperless transactions through the use of PDQ machines has helped decrease the demand for paper receipts, which in turn reduces the need for paper production and transportation. These efforts underscore our dedication to sustainability and contribute to a greener, more eco-friendly future for our community and beyond.



SUPPLY PARTNERS



Smith Brothers stock 20,000+ product lines sourced from quality suppliers with the customer in mind, so that every HVAC application is covered.



SBS EXCLUSIVE PRESS-FIT SYSTEMS

This 316L stainless steel press system is available in sizes ranging from 15mm – 168.3mm, the Isotubi NUMEPRESS system has a maximum working pressure of 16 bar and comes with a 25-year warranty. The products are manufactured to meet BSi and WRAS approval standards, as well as EN10217-7 and EN10312 standards.

Suitable applications include potable water, gas, heating, plumbing, solar, compressed air, steam, fire protection (sprinkler) and mining.



SBS stock Frabo M-profile press fittings from their copper & carbon range which are ISO 9001 certified. These products are typically used for plumbing installations, that include applications for potable water, heating, cooling, gas, solar, fire and many more...

The SECURFRABO press system is available in sizes of 15mm – 54mm, with an XL range up to 108mm. Like other systems, the product can identify un-pressed fittings during a leakage test.



SBS EXCLUSIVE MLCP SYSTEM

The Safety-Plus system by Aquatechnik has a unique flared jointing method, which provides a simple, yet secure, installation method for multi-layer pipes. The EN21003 approved Lloyds registered product with high insurance backed warranties gives the user total peace of mind when installing.

The fully WRAS approved system with sizes between 16mm to 75mm utilises an easy to use tool, which expands the end of the pipe in order to accept the fitting. This method unlike other systems, gives a wide-bore fitting, keeping flow rates at their optimum.



TRAINING

Smith Brothers offer FREE product installation training on exclusive SBS brands; Aquatechnik, Frabo and Isotubi.

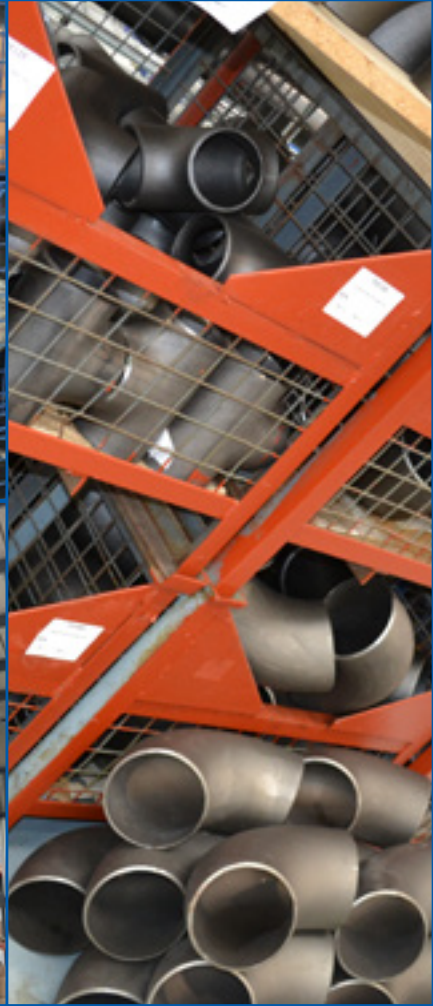
The training is conducted by a Regional Product Specialist, who is on hand to provide complete technical support to customers, with training at a location of your choosing or via Microsoft Teams.

Upon completion of the course, participants will receive a certificate and ID card confirming they have undertaken the training, which can be carried and displayed when on site.

Successful completion of the course will also activate your **25-Year warranty** on all three brands.

VISIT WWW.SBS.CO.UK/SBS-TRAINING FOR MORE INFORMATION

PRODUCT RANGE



A vast product portfolio to suit all HVAC applications



-
- ◆ Unrivalled stock levels
 - ◆ Over 20,000 product lines - STOCKED
 - ◆ Market-leading supply chain
 - ◆ Cost-saving alternatives
 - ◆ Same-day collection, next-day delivery
-

METAL PIPE SYSTEMS

A wide range of tubes, flanges and fittings made from copper, carbon steel and stainless steel. The technique to join the products varies and materials used often depends on application/approvals along with the substance being transported.

Our vital statistics literature is a useful guide to help determine which products are best suited in different environments. However, final reliance on information lies with the client; always consult with the manufacturer where necessary.



- ◆ STEEL TUBE
- ◆ MALLEABLE IRON FITTINGS
- ◆ FLANGES
- ◆ WELDING FITTINGS
- ◆ MILD STEEL & FORGED STEEL
- ◆ VICTAULIC
- ◆ FLEXIBLE GAS PIPING
- ◆ STAINLESS STEEL TUBE & FITTINGS
- ◆ COPPER TUBE
- ◆ ENDFEED
- ◆ SOLDER RING
- ◆ COMPRESSION
- ◆ PRESS CONNECTION SYSTEMS
- ◆ EXPANSION & FLEXIBLE SOLUTIONS
- ◆ PRIMOFIT
- ◆ PUSH-FIT SYSTEMS

View range online





PLASTIC PIPE SYSTEMS

Smith Brothers stocks a variety of products from brand-leading manufacturers, which offer the latest technology and some of the brands are exclusive to SBS.

Due to the wide range of stock, we can help support your project requirements along with our FORS accredited vehicles.

A vital statistics guide can be downloaded from www.sbs.co.uk – a useful guide to help determine which products are best suited in different environments. However, final reliance on information lies with the client. Always consult with the manufacturer where necessary.



View range online



- ◆ EFFAST
- ◆ GF
- ◆ AQUATECHNIK
- ◆ MULTI-LAYER SYSTEMS
- ◆ PUSH-FIT
- ◆ MDPE TUBE & FITTINGS
- ◆ BARRIER PIPE PROTECTION
- ◆ PLASSON
- ◆ PRE-INSULATED PIPE

VALVES

Smith Brothers stock a range of market leading HVAC valve solutions which bring the ultimate performance and control along with high efficiency. By stocking the latest technology and extensive range of valves from industry leading manufacturers, customers have substantial choice. No matter how hostile the liquid/pressure or difficult the application, SBS can work with the appropriate manufacturer to source the solution.



- ◆ CRANE
- ◆ HATTERSLEY
- ◆ NABIC
- ◆ IMI HYDRONIC ENGINEERING
- ◆ CORE VALVES
- ◆ AALBERTS
- ◆ ALTECNIC
- ◆ ALBION
- ◆ RELIANCE
- ◆ BROEN
- ◆ STEAM VALVES
- ◆ RADIATOR VALVES

View range online



DRAINAGE

Smith Brothers stock a range of market-leading above-ground drainage and rainwater systems are available such as hdpe, cast iron, PVC-U and acoustic, along with pumped waste options.

As a terrain 'specialist' stockist, customers can rely on SBS to provide not only expertise, but also vast levels of soil and waste stock to support your project at every phase.

TERRAIN

opam building
SPECIALISTS

Polypipe
Building Services

Ensign

Vulcathene

CPV

HARMER
DRAINAGE SYSTEMS

SANIFLO
MEMBERSHIP OF THE INTERNATIONAL WPI

MALPINE
Plumbing Products

ALUMASC
WATER MANAGEMENT SOLUTIONS

View range online



- ◆ TERRAIN
- ◆ CAST IRON DRAINAGE
- ◆ CPV
- ◆ SANIFLO
- ◆ MCALPINE
- ◆ POLYPIPE

COMMERCIAL HEATING & PLANT

The range of brand leading manufacturers for heating equipment is vast. There are different solutions and efficiencies to match every requirement ranging from plant rooms and boiler houses to small applications.



- ◆ BOILERS
- ◆ WATER HEATERS/CYLINDERS/CALORIFIERS
- ◆ PUMPS
- ◆ PRESSURISATION UNITS
- ◆ BOOSTER SETS
- ◆ DOSING POTS
- ◆ AIR & DIRT SEPARATORS

- ◆ MAGNETIC FILTERS
- ◆ METERING
- ◆ EXPANSION VESSELS
- ◆ WATER TREATMENT
- ◆ STELRAD
- ◆ RADIATORS & TOWEL RAILS
- ◆ HEATERS

View range online





AIR CONDITIONING & REFRIGERATION

With extensive ACR stocks, SBS are well placed to service your air conditioning project requirements with a wide variety of ancillaries to complement the product range. The business has specialist product managers in this field to help answer any technical questions, along with efficiency turning your enquiry into a formal quote. The range is supported by air conditioning and refrigeration ancillaries from pumps to refrigerant gas.

Enquiries: rac@sbs.co.uk Technical Support: ac-tech@sbs.co.uk



View range online



- ◆ DAIKIN
- ◆ MIDEA
- ◆ ANCILLARIES
- ◆ REFRIGERANT GAS

ANCILLARIES & CONSUMABLES



To complete every project Smith Brothers have a wide array of consumables to make sure the installers have everything they require to hand over the job on time. With different support options to hang or mount your equipment, SBS stock all possibilities along with appropriate insulation to meet specific guidelines for heat loss or fire ratings. Various brands of tools and jointing compounds are stocked depending on preference.



- ◆ KEE SAFETY
- ◆ BRACKETRY
- ◆ TOOLS
- ◆ SUPPORT SYSTEMS
- ◆ PIPE SUPPORT
- ◆ INSULATION
- ◆ JOINTING

View range online





RENEWABLES

Alternative energy sources and technology advances gives clients more choice than ever before. With constant changes in legislation and social responsibility, means demand can fluctuate.

However, SBS aims to work with a selection of providers to help fulfil project requirements from heat pumps to solar options, the choice is extensive.



- ◆ HEAT PUMPS
- ◆ BIOMASS BOILERS
- ◆ SOLAR
- ◆ CYLINDERS
- ◆ UNDERFLOOR HEATING (UFH)
- ◆ CHP
- ◆ RAINWATER HARVESTING

A PARTNERSHIP TO HELP YOU ACHIEVE MORE...



Smith Brothers Stores are proud to be working in partnership with **MEP Hire** to offer you access to their specialist mechanical, electrical, press-fitting and low level access hire fleet.



Scan to view brochure

SCAN ME



MEP Hire

Mechanical, Electrical & Low Level Access Specialis

Pick up a catalogue in-store today!

TOOL HIRE

Smith Brothers have teamed up with MEP Hire, the leading provider of M&E tools. MEP specialise in supporting companies servicing the mechanical, electrical and plumbing industries. The partnership was developed for a sole purpose, to give our customers discounted hire rates while solving any tooling issues.

The discounted rates work on the basis that with 'group buying' through the SBS account, individuals can achieve greater discounts than would usually be available to them. MEP have access to the largest low level access fleet in Europe (covering Heights 1.5m to 5.1m) along with a national fleet of MEP mobile service engineers available to minimise customer downtime.

THE BENEFITS OF HIRING THROUGH MEP:

- Largest press tool fleet within the UK
- One of the youngest hire fleets within the sector, continually updated
- Able to offer a comprehensive package of support, sales, hire and repair of HDPE installation equipment
- Including related ancillary items such as TIN 12 specification generators
- With a massive investment strategy, it enables them to grow the hire fleet within a specialist hire market
- Specific tooling specialists 'on hand' to tailor equipment to customer requirements

HOW TO ORDER

TOOL HIRE ACCOUNT FORMS

Available to download via www.sbs.co.uk, the QR code below, or collect from any Smith Brothers representative.

PHONE

0844 892 1902 (Freephone)
Monday to Friday: 07:30 to 17:00
Saturday: 08:00 to 12:00

EMAIL

sbs.hirestation@vpplc.com

Download tool hire account form



To speed up your order, it helps to have the following information to hand before you contact us:

- Details of the equipment you require
- The delivery address (including postcode)
- Contact phone number
- Credit/debit card details or your account number

SBS APPROVALS, ASSOCIATIONS AND PARTNERSHIPS

Smith Brothers Stores are constantly looking for ways to improve our operation. One way we do this is by teaming up with reputable industry accreditation organisations to ensure our business promotes the best industry practice.

Accreditations are often external organisations that set standards for a business to adhere to, whether this be an activity or to hold and retain a certain status.



Smith Brothers are ISO 9001 certified. ISO 9001 is the world's most recognised quality management system standard, established by the International Organisation for Standardisation (ISO). ISO 9001 helps organisations implement clear, repeatable processes to maintain a quality service for their customers every time.

SBS have an internal taskforce dedicated to maintaining this key accreditation as we continue down the path of self improvement.



SBS are a BESA affiliate member. As a trade body and membership organisation, BESA helps members and their customers specify and deliver better building engineering services within a better-built environment. BESA also provides a wide range of support services, from training courses and advice to sharing best practices and opportunities to network and secure new business. Their wider group also provide essential business services to help companies operate smoothly.



The BMTFA (British Metals Tubes and Fittings Association) is a Trade Association proud to represent the interests of its members involved in manufacturing and distributing metal tubes and fittings in the UK. They aim to provide a dedicated, representative voice for the metal tubes and fittings industry. By engaging with partners and stakeholders on behalf of their members, they aim to ensure that the industry works as effectively as possible in the interests of our members and their customers. SBS Managing Director Steve Smith is a volunteer BMTFA panellist, offering his knowledge and expertise to support the wider industry.



FORS Gold accreditation recognises fleet operators in the UK for exceptional safety, efficiency, and environmental performance. Achieving Gold status entails stringent adherence to safety protocols, efficient operations, eco-friendly practices, regulatory compliance, and a commitment to continuous improvement, reflecting the highest standards in the transportation industry.



SBS complies with the Direct Vision Standard (DVS) certification, which requires operators of lorries over 12 tonnes of weight, to obtain a permit to enter or operate in Greater London. The DVS measures how much an HGV driver can see through their cab windows, indicating the level of risk to vulnerable road users, such as people walking and cycling near the vehicle. Accreditation DVS for HGV's is part of the Mayor of London's Vision Zero plan to eliminate all deaths and severe injuries on London's transport network by 2041.



Worksafe has since grown into a leader in first aid instructor training with approximately 2,500 instructors, 500+ approved providers and over 175,000 students taught. This accreditation provides our instructors with quality assurance, support, and up-to-date advice on first aid, fire and manual handling compliance, allowing SBS to have the confidence of being workplace compliant while being quality assured by industry specialists. We have trained staff at all locations who can control any first aid emergency, understand how to react to different scenarios and proceed with the best solution.



The Institution of Occupational Safety and Health is the world's chartered body for safety and health professionals. They were formed in 1945 and have since grown into a leader in the health and safety profession. They aim to transform the world of work, making it safer and healthier every day. After a rigorous application process, which involved demonstrating extensive health & safety (H&S) knowledge, experience and qualifications, our H&S team was approved to deliver the market-leading course, IOSH Managing Safely.

INDUSTRY CERTIFICATIONS

SBS are committed to making sure our stock range offers quality products which meet the latest accreditations and industry guidelines where applicable. Many of the products stocked and supplied come with both U.K. specific and European specific approvals.

Although many products have particular certifications, this may only indicate part of the range comes with the 'approval'. For complete accuracy, always check the product with an SBS representative.



The NSF REG4 certification scheme for the UK market allows plumbing products and materials that are in contact with drinking water to demonstrate compliance with the UK's Water Supply (Water Fittings) regulations and byelaws. The certification was developed as a streamlined way for plumbing product manufacturers and material suppliers to demonstrate conformance to UK regulations and gain timely access to the UK market.



WRAS (Water Regulations Advisory Scheme) Approval is the best way to demonstrate compliance as it is granted directly by representatives of the water suppliers, and is therefore accepted by every water supplier in the UK. Lookout for this logo when dealing with potable/drinking water applications.



The CE marking indicates that the manufacturer has met the minimum legal requirements for their products in regard to health and safety under European Directives. CE marking is not, therefore, intended to be a quality mark.



Nebosh is an ISO 45001:2018 accredited organisation. ISO 45001 crosses geographic, political, economic, commercial and social boundaries, setting a single benchmark for the management of occupational health and safety.



The United Kingdom Accreditation Service (UKAS) is the sole National Accreditation Body for the United Kingdom. UKAS is recognised by government, to assess against internationally agreed standards, organisations that provide certification, testing, inspection and calibration services. Accreditation by UKAS demonstrates the competence, impartiality and performance capability of these evaluators. UKAS is appointed as the National Accreditation Body by the Accreditation Regulations 2009 (S.I. No 2009/3155) and Schedule 33 of the Product Safety and Metrology etc. (Amendment etc.) (EU Exit) Regulations 2019 (S.I. 2019/696).



The Lloyds Register (LR) promotes conformance with standards within pipeline services and solutions. Enhancing productivity, identifying and reducing risks associated with each phase of the pipeline lifecycle, reducing failures, unplanned shutdowns and costs and demonstrating regulatory compliance. Ultimately, LR helps you safeguard your revenue stream, whilst protecting the environment, lives, assets and your reputation.



The BBA is a market-leading UKAS-accredited product certification body [No.0113] to BS EN ISO/IEC 17065:2012, testing laboratory [No.0357] to BS EN ISO/IEC 17025:2017, management systems certification body [No.0113] to BS EN ISO/IEC 17021:2015 and inspection body [No.4345] to BS EN ISO/IEC 17020:2012 within the UK, setting the standard for excellence within the construction industry for products and systems, offering technical expertise and independent third party certification.



This logo is associated with products which meet set criteria. Manufacturers with the BSI Kitemark are in an elite club along with some of the world's best companies and brands, currently just over 2,500 BSI Kitemark licences are held around the world. Each BSI Kitemark Licensee is subject to a programme of ongoing surveillance. This includes routine testing of the product or service, assessment of production quality controls and, where appropriate, mystery shopping.

OTHER EUROPEAN APPROVALS:



TERMS & CONDITIONS OF SALE

Smith Brothers Stores Limited (we, us, or SBS) is registered in England and Wales as company number 962846.

Our registered office is at Unit V2 Blaby Industrial Park, Winchester Avenue, Blaby, Leicester, LE8 4GZ.

We do not sell to consumers. Our products are available for purchase by other businesses only.

AGREED TERMS

1. DEFINITIONS

The following definitions apply in this agreement:

Business Day	any day other than a Saturday, a Sunday, or a bank holiday in England and Wales.
Contract	defined in clause 2.3.
Terms of Sale	this document.

2. OUR CONTRACT WITH YOU

- 2.1 When you place an order with us, you offer to buy the products in your order for the prices we quote to you when you place the order. Each offer is subject to and incorporates these Terms of Sale.
- 2.2 You warrant to us that you are placing each order on behalf of a business and not as a consumer.
- 2.3 Your order, read together with these Terms of Sale, becomes a legally binding Contract only if we accept the order by:
 - (a) delivering to you at least one of the products in your order; or
 - (b) confirming in writing our acceptance of your order.
- 2.4 We do our best to make sure the prices we quote to you are correct. However, mistakes happen. If you place an order for a product that we have mispriced, the pricing error is obvious, and you should reasonably have recognised the price as mistaken, then we may cancel your order and refund you in full.

3. OUR PRODUCTS

- 3.1 Any product images in our print and online catalogues are for illustrative purposes only. The packaging and colour of the products you receive could differ from those images.
- 3.2 We may change the specification of any products you order if required by any applicable statutory or regulatory requirement.

4. PRICING AND PAYMENT

- 4.1 All prices exclude VAT. Unless stated otherwise in the product description or on the order form, prices also exclude delivery.
- 4.2 If we quote you a price in orally or in writing, the quote is valid for 30 days only.
- 4.3 We require payment in full when you place an order, subject to clause 4.4.
- 4.4 In our discretion, we may accept your order on credit and issue an invoice to you instead of requiring immediate payment. Payment of each such invoice is due at the end of the month following the date of the invoice.

5. DELIVERY, RISK, AND TITLE

- 5.1 We cannot guarantee delivery dates. If we provide a delivery date, it is an estimate only. We are not liable to you for any losses due to late delivery of products in an order, and the time of delivery is not of the essence in any Contract.
- 5.2 Risk in all products transfers from us to you upon delivery. A product is deemed to be delivered by us to you once either:
 - (a) we (or a carrier contracted by us) delivers it to you at the delivery address agreed in the Contract; or
 - (b) you (or a carrier contracted by you) collect it from us.
- 5.3 Notwithstanding delivery and the passing of risk, property in and title to the goods remains with us until we receive payment of the full price of
 - (a) all Goods and Services in the Contract and
 - (b) all other goods and services supplied by us to you under any contract whatsoever. Payment of the full price includes, without limitation, the amount of any interest or other sum payable under the terms of this and all other contracts between us and you.
- 5.4 Until title to goods in a Contract passes from us to you under clause 5.2, you must:
 - (a) store the goods so that it's obvious they belong to us;
 - (b) not remove, deface, or obscure any labels or identifying marks on the goods;
 - (c) keep the goods in good and substantial repair, and keep them insured against all risks on our behalf for the full value of those goods using an insurer that is reasonably acceptable to us; and
 - (d) inform us, upon reasonable request, about the condition of the Equipment and any risk that your business may become insolvent.

6. WARRANTIES

- 6.1 As a buyer working in a skilled trade, you are solely responsible for making sure the goods you order from us are suitable for your purposes. We will not advise you on the correct use of the goods, and we do not warrant that the goods you buy from us are fit for your purposes.
- 6.2 We promise that upon delivery all goods we sell you will:
 - (a) conform with their description, subject to clause 3; and
 - (b) be free from material defects in design, material, and workmanship.
- 6.3 You must inspect the goods promptly after delivery. If we deliver defective goods to you, then you must:
 - (a) notify us in writing within three Business Days after delivery;
 - (b) give us a reasonable opportunity to examine the defective goods; and
 - (c) return the goods to us at your cost if we ask you to.
- 6.4 If you comply with clause 6.3, then at our option we must either:
 - (a) repair or replace the defective goods; or
 - (b) fully refund the price (plus VAT) you paid us for the defective goods.
- 6.5 To the fullest extent permitted by law, each Contract excludes all conditions or warranties that would otherwise be implied by law.
- 6.6 These Terms of Sale also apply to any repaired or replacement goods we supply to you.

7. RETURNS

- 7.1 All sales are final, subject to clause 7.2.
- 7.2 You may request to return non-defective goods to us in a resalable condition in exchange for a credit on your account. We may accept or refuse the return of goods in our sole discretion. All returns are subject to a restocking charge of at least 25% (we will quote the restocking charge on an item-by-item basis before accepting any return). Title in any returned goods passes from you to us once we credit your account with the purchase price less the restocking charge.

8. LIMITS OF LIABILITY

- 8.1 The restrictions on liability in this clause 8 apply to every liability arising under or in connection with a Contract, including liability in contract, negligence, tort, or delict.
- 8.2 Our total liability to you under each Contract cannot exceed the larger of either £100,000 or the total value of the goods purchased under that Contract, plus reasonable legal costs.
- 8.3 We are not liable to you for:
- (a) indirect or consequential losses;
 - (b) special damages; or
 - (c) damages for loss of contracts or lost profits.
- 8.4 Nothing in these Terms of Sale limits any party's liability for death, personal injury, fraud, or fraudulent misrepresentation.

9. GENERAL

- 9.1 Entire agreement. Each Contract contains the entire agreement between you and us about the sale and purchase of the items listed in the corresponding order. A Contract can only be amended by a further written agreement between you and us that contains an express term stating an intention to amend that Contract.
- 9.2 Third party rights. Nothing in a Contract is enforceable by anyone except you and us.
- 9.3 Assignment. We may assign any of our rights under a Contract to a third party. You may not assign any of your rights under
- (a) Contract to a third party without our consent.

10. GOVERNING LAW AND JURISDICTION

- 10.1 If delivery of the goods occurs in Scotland, the Contract is governed by Scots law, and the parties must submit to the exclusive jurisdiction of the Scottish Courts to resolve any disputes arising under or in connection with the Contract.
- 10.2 If delivery of the goods occurs in Northern Ireland, the Contract is governed by Northern Irish law, and the parties must submit to the exclusive jurisdiction of the Courts of Northern Ireland to resolve any disputes arising under or in connection with the Contract.
- 10.3 If delivery of the goods occurs anywhere other than Scotland or Northern Ireland, the Contract is governed by English law, and the parties must submit to the exclusive jurisdiction of the Courts of England & Wales to resolve any disputes arising under or in connection with the Contract.

View
our policies

SCAN ME



ONLINE CUSTOMER PORTAL

www.sbsonline.net

Frustrated when your HVAC merchant closes for business at 5pm?

Customers at SBS can now view their account and process orders anytime, anywhere, 24/7!



Portal Features

- View stock online (including local depot stock)
- Account management (view, print and download documents)
- See order process (i.e. picking and shipping status etc.)
- See test certs, PODs and other external documents online



Now Available

- Process orders online for next-day delivery or same-day collection
- View live account pricing & credit balance details



Sign up today!

- Sign up today, simply scan the QR code below

SCAN ME



SOCIAL MEDIA

Keep up to date with the latest Smith Brothers news via our LinkedIn, Twitter, YouTube, our App and Online.



ONLINE 'SBSONLINE.NET'

See product stocking status online along with a plethora of other information.



ONLINE 'SBS.CO.UK'

Always get the latest information, literature and developments via our website.



LINKEDIN 'SMITH BROTHERS STORES LTD'

Get inside information regarding branches, company development and operational improvements.



X '@SBS1897'

Keep up to date on a day-to-day basis with the company.



YOUTUBE '@SBS1897'

Official company media, along with product videos, are available on this platform.



NEWSLETTER

Sign up to our external newsletter via our website and get the latest information and offers.



APP 'SMITH BROTHERS STORES'

Call Us, Find Us, Contact Us and even book an appointment with an SBS representative. Available through Google Play and Apple Store.



- ◆ UK wide distribution
- ◆ Exclusive products
- ◆ 125+ years of trading history
- ◆ ISO 9001:2015 accredited
- ◆ Same-day collection
- ◆ FORS Gold multi-site operator
- ◆ Next-day delivery
- ◆ Order by phone, email & online



DOWNLOAD ME



HEAD OFFICE

Unit V2 Winchester Avenue,
Blaby,
Leicester,
Leicestershire,
LE8 4GZ

SBS COMPANY PROFILE V4

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ACCREDITED

